## § 674.44

- (i) Deposited in interest-bearing bank accounts that are—
- (A) Insured by an agency of the Federal Government; or
- (B) Secured by collateral of reasonably equivalent value; or
- (ii) Invested in low-risk income-producing securities, such as obligations issued or guaranteed by the United States.
- (2) An institution shall exercise the level of care required of a fiduciary with regard to these deposits and investments.

(Approved by the Office of Management and Budget under control number 1840–0581)

(Authority: 20 U.S.C. 424, 1087cc)

[52 FR 45555, Nov. 30, 1987, as amended at 53 FR 49147, Dec. 6, 1988; 57 FR 32346, July 21, 1992; 59 FR 61412, Nov. 30, 1994]

## § 674.44 Address searches.

- (a) If mail, other than unclaimed mail, sent to a borrower is returned undelivered, an institution shall take steps to locate the borrower. These steps must include—
- (I) Reviews of records in all appropriate institutional offices;
- (2) Reviews of telephone directories or inquiries of information operators in the locale of the borrower's last known address; and
- (3) If, after following the procedures in paragraph (a) of this section, an institution is still unable to locate a borrower, the institution may use the Internal Revenue Service skip-tracing service.
- (1) Use its own personnel to attempt to locate the borrower, employing and documenting efforts comparable to commonly accepted commercial skiptracing practices; or
- (2) Refer the account to a firm that provides commercial skip-tracing services.
- (c) If the institution acquires the borrower's address or telephone number through the efforts described in this section, it shall use that new information to continue its efforts to collect on that borrower's account in accord-

ance with the requirements of this subpart.

- (d) If the institution is unable to locate the borrower after following the procedures in paragraphs (a) and (b) of this section, the institution shall make reasonable attempts to locate the borrower at least twice a year until—
- (1) The loan is recovered through litigation;
- (2) The account is assigned to the United States; or
- (3) The account is written off under §674.47(g).

(Authority: 20 U.S.C. 424, 1087cc)

[52 FR 45555, Nov. 30, 1987, as amended at 59 FR 61412, Nov. 30, 1994]

## § 674.45 Collection procedures.

- (a) The term "collection procedures," as used in this subpart, includes that series of more intensive efforts, including litigation as described in §674.46, to recover amounts owed from defaulted borrowers who do not respond satisfactorily to the demands routinely made as part of the institution's billing procedures. If a borrower does not satisfactorily respond to the final demand letter or the following telephone contact made in accordance with §674.43(f), the institution shall—
- (1) Report the defaulted account to any one national credit bureau; and
- (2)(i) Use its own personnel to collect the amount due; or
- (ii) Engage a collection firm to collect the account.
- (b) An institution shall report to the same national credit bureau to which it originally reported the default, according to the reporting procedures of the national credit bureau, any changes in account status and shall respond within one month of its receipt to any inquiry from any credit bureau regarding the information reported on the loan amount.
- (c)(1) If the institution, or the firm it engages, pursues collection activity for up to 12 months and does not succeed in converting the account to regular repayment status, or the borrower does not qualify for deferment, postponement, or cancellation on the loan, the institution shall—
- (i) Litigate in accordance with the procedures in §674.46;

- (ii) Make a second effort to collect the account as follows:
- (A) If the institution first attempted to collect the account using its own personnel, it shall refer the account to a collection firm.
- (B) If the institution first attempted to collect the account by using a collection firm, it shall either attempt to collect the account using institutional personnel, or place the account with a different collection firm; or
- (iii) Submit the account for assignment to the Secretary in accordance with the procedures set forth in §674.50.
- (2) If the collection firm retained by the institution does not succeed in placing an account into a repayment status described in paragraph (c)(1) of this section after 12 months of collection activity, the institution shall require the collection firm to return the account to the institution.
- (d) If the institution is unable to place the loan in repayment as described in paragraph (c)(1) of this section after following the procedures in paragraphs (a), (b), and (c) of this section, the institution shall continue to make annual attempts to collect from the borrower until—
- The loan is recovered through litigation;
- (2) The account is assigned to the United States; or
- (3) The account is written off under §674.47(g).
- (e)(1) Subject to §674.47(d), the institution shall assess against the borrower all reasonable costs incurred by the institution with regard to a loan obligation.
- (2) The institution shall determine the amount of collection costs that shall be charged to the borrower for actions required under this section, and §§ 674.44, 674.46, 674. 48, and 674.49, based on either—
- (i) Actual costs incurred for these actions with regard to the individual borrower's loan; or
- (ii) Average costs incurred for similar actions taken to collect loans in similar stages of delinquency.
- (3) The Fund must be reimbursed for collection costs initially charged to the Fund and subsequently paid by the borrower.

- (f)(1) An institution shall ensure that any funds collected from the borrower are—
- (i) Deposited in interest-bearing bank accounts that are—
- (A) Insured by an agency of the Federal Government; or
- (B) Secured by collateral of reasonably equivalent value; or
- (ii) Invested in low-risk income-producing securities, such as obligations issued or guaranteed by the United States.
- (2) An institution shall exercise the level of care required of a fiduciary with regard to these deposits and investments.
- (g) Preemption of State law. The provisions of this section preempt any State law, including State statutes, regulations, or rules, that would conflict with or hinder satisfaction of the requirements or frustrate the purposes of this section.

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(Authority: 20 U.S.C. 424, 1087cc, 1091a)

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## § 674.46 Litigation procedures.

- (a)(1) If the collection efforts described in §674.45 do not result in the repayment of a loan, the institution shall determine at least annually whether—
- (i) The total amount owing on the borrower's account, including outstanding principal, accrued interest, collection costs and late charges on all of the borrower's Federal Perkins, National Direct and National Defense Student Loans held by that institution, is more than \$200:
- (ii) The borrower can be located and served with process;
- (iii)(A) The borrower has sufficient assets attachable under State law to satisfy a major portion of the oustanding debt; or
- (B) The borrower has income from wages or salary which may be garnished under applicable State law sufficient to satisfy a major portion of the debt over a reasonable period of time;